

## AGENDA

11<sup>th</sup> Consultative Forum on microinsurance regulation for insurance supervisory authorities,  
insurance practitioners and policymakers  
on

***“Scaling up insurance as a disaster resilience strategy for smallholder farmers in Latin America”***

Scheduled for the afternoon of Monday 6 November 2017 from 13:45-18:00

**As part of the 13<sup>th</sup> International Microinsurance Conference**

Swissôtel Lima, Grand Salon III

Av. Santo Toribio 173-Vía Central 150, Centro Empresarial Real

San Isidro, 15073 Lima, Perú

**6 November 2017 | 13.45 – 18:00**

| Time          | Topic  |
|---------------|--|
| 13:45 - 14:00 | <b>Registration</b>  |
| 14:00 - 14:20 | <b>Welcome remarks</b> <ul style="list-style-type: none"> <li>- Peter van den Broeke, Senior Policy Advisor, International Association of Insurance Supervisors (IAIS)</li> <li>- Teresa Pelanda, Advisor, Access to Insurance Initiative (A2ii)</li> <li>- Katharine Pulvermacher, Executive Director, Microinsurance Network</li> </ul>  |
| 14:20 - 14:40 | <b>Introductory presentation</b><br>“Setting the scene: why is scale important for agricultural insurance and what role does each stakeholder play in achieving it?”<br><br>Francesco Rispoli, Senior Technical Specialist, Inclusive Rural Financial Services, International Fund for Agricultural Development (IFAD), Italy  |
| 14:40 - 16:00 | <b>Panel: “Opportunities and challenges in scaling up and providing value in agricultural insurance”</b><br><br><u>Moderator:</u> Pranav Prashad, Senior Technical Officer, ILO Impact Insurance Facility, Switzerland<br><br><u>Supervisor:</u> Carla Chiappe, Coordinator of the ASSAL microinsurance working group, Supervision Intendent at the Superintendencia de Banca, Seguros y AFP (SBS), Peru<br><u>Industry:</u><br>Micro level: José Guillermo López Cerdón, General Manager, Aseguradora Rural, Guatemala<br>Meso level: Erik Geurts, Regional Manager Latin America, BlueOrchard Finance Ltd., Lima, Peru<br><br><i>Questions from the audience</i> |

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|----------------------|---|
| <b>16:00 – 16:30</b> | <b>Coffee Break</b>   |
| <b>16.30 – 17:00</b> | <p><b>Input presentations:</b> “Preparing and assessing an agricultural index insurance product proposal”</p> <p><i>An integrated approach from the perspective of supervisors and the industry. Speakers will provide a ten-minute presentation on their experience of assessing and approving an agricultural index-based insurance product.</i></p> <p><u>Facilitator:</u> Andrea Camargo, Head of Regulatory Affairs and Consumer Protection for Central America, Microinsurance Catastrophe Risk Organisation (MiCRO)</p> <p><u>Supervisor:</u> Superintendencia de Bancos de Guatemala, Guatemala (to be assigned)</p> <p><u>Industry:</u> Jakub Nugraha, Head Microinsurance Department, PT Asuransi Central Asia, Indonesia</p> <p><i>Questions from the audience</i></p>   |
| <b>17:00 – 17:55</b> | <p><b>Product workshop: break out session</b></p> <p><u>Facilitator:</u> Andrea Camargo, Head of Regulatory Affairs and Consumer Protection for Central America Microinsurance Catastrophe Risk Organisation (MiCRO)</p> <p>The discussion will revolve around the following considerations:</p> <ul style="list-style-type: none"> <li>- Product features, distribution approaches, client protection</li> <li>- Legal requirements and prohibitions for index-based insurance contracts</li> <li>- Insurable interest and its quantification</li> <li>- Ensuring a high correlation between trigger and payout in parametric insurance</li> <li>- Adaptation of regulatory frameworks to index-based insurance as opposed to the indemnity-based approach</li> <li>- Tools needed to raise awareness about the product and explain the difference between index-based and traditional indemnity-based insurance</li> <li>- Examples of practical implementation of these considerations.</li> </ul> |
| <b>17:55 - 18:00</b> | <p><b>Closing remarks</b></p> <p>Regina Simões, Regional Coordinator for Latin America, A2ii</p>  |

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