



#### The role of the actuary in microinsurance

Update on IAIS Application Paper: "Proportionate Prudential Requirements in Inclusive Insurance Markets"

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#### **Process**

## Framework to apply to issues

Spreadsheet tool and a 'language' to promote better discussion

Guiding principles

#### Focus on actuarial and prudential aspects

Decision makers get support understanding and using actuarial advice

## Outcomes support decision making

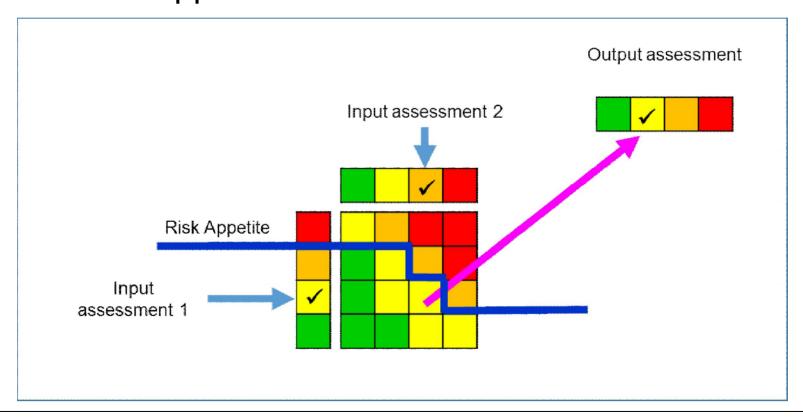
Inputs into broader supervisory decision making

# Key assessment tool

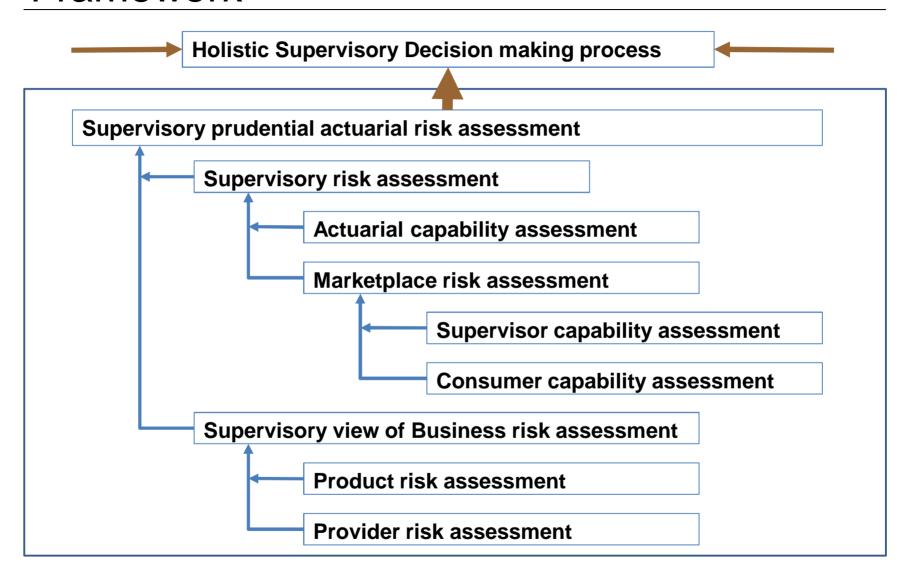
Use a heat map concept to obtain results

Traffic lights - Green is good (low risk, good capacity), Red is bad

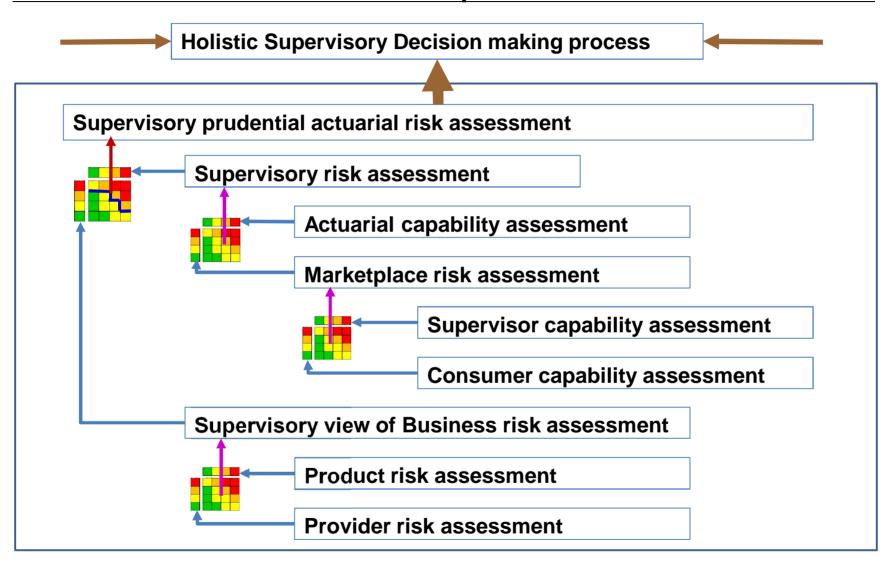
Iterative application – do and review



#### Framework



## Evaluation – cascade up



# Example - MTPL

MTPL = Motor Third Party Liability insurance
 Political decision to have compulsory coverage
 Supervisory issue more management than approval
 Supervisor and industry not fully prepared
 Match actions with time available to implement
 Need sustainable market

Apply proportionality as appropriate

## MTPL: Assess prudential risk

#### Marketplace is slow to change

**Mandatory Cover** 

Limited supervisory capacity

Consumers indifferent to the "quality" of the insurer

## Supevisory Risk

Limited actuarial capacity

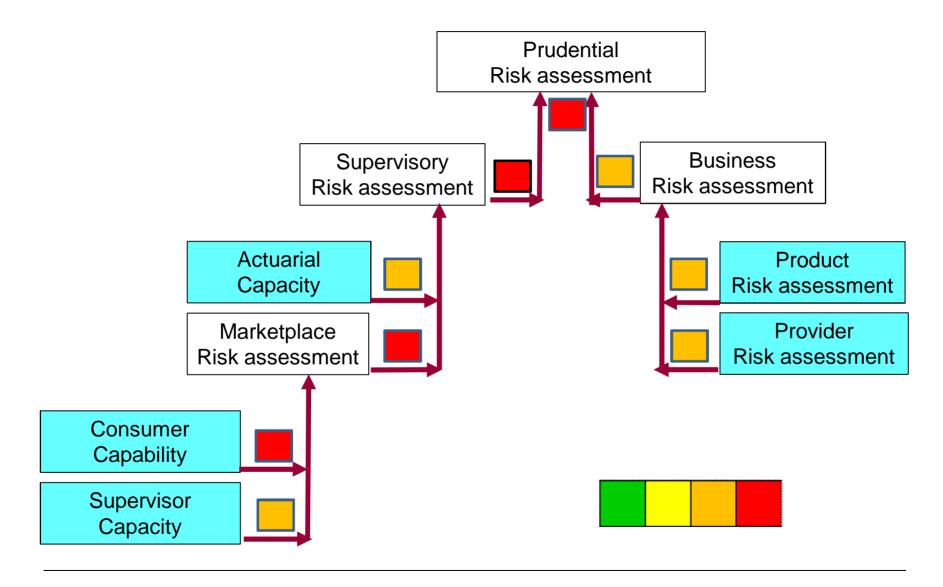
Impact of premium, commission, expense etc limits

#### **Business Risk**

Product highly regulated

Quality of provider delivery limited

#### MTPL: Initial assessment



#### MTPL: Possible actions

Need reduce assessed prudential risk Liberalisation Process

Improve Expertise/Resources

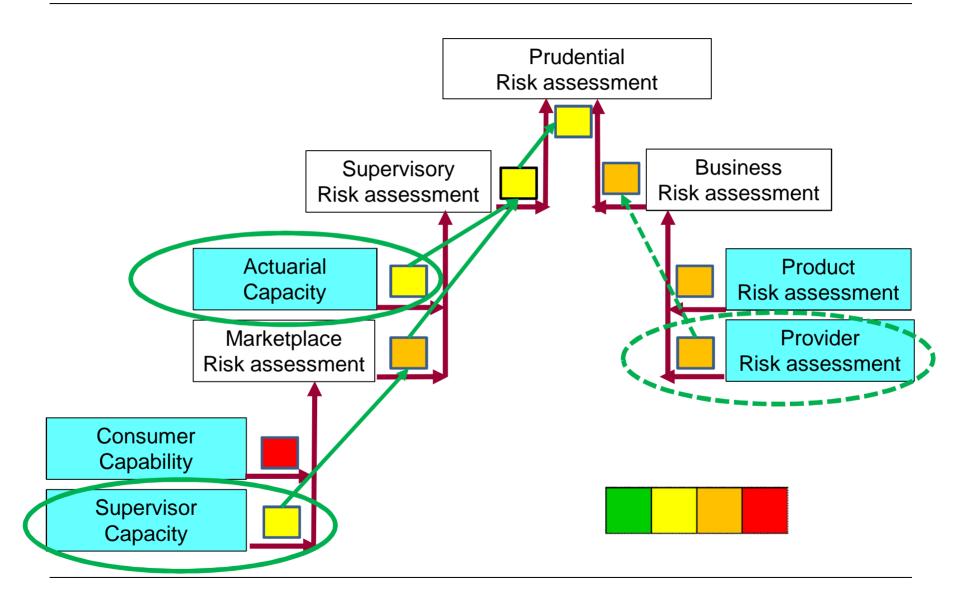
Outsourcing

Get proper data

- Audit data acqusition & processing systems
- Deregulate commissions
- Improve reporting & monitoring

Audit Reserving and Capital adequacy levels
Check financial strength of qualified shareholders
Increase depth & frequency of regular reporting

# MTPL: & supervisory capacity and enforcement



## Moving forward

## Examples bring the process alive

Discipline of documenting and explaining choices Provides a 'language' for discussion

## Successfully 'Road tested' process

Regional supervisory capacity building Program in China in July 2017

## Seek feedback and examples

Products from the complementary IAA paper

And ...





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