



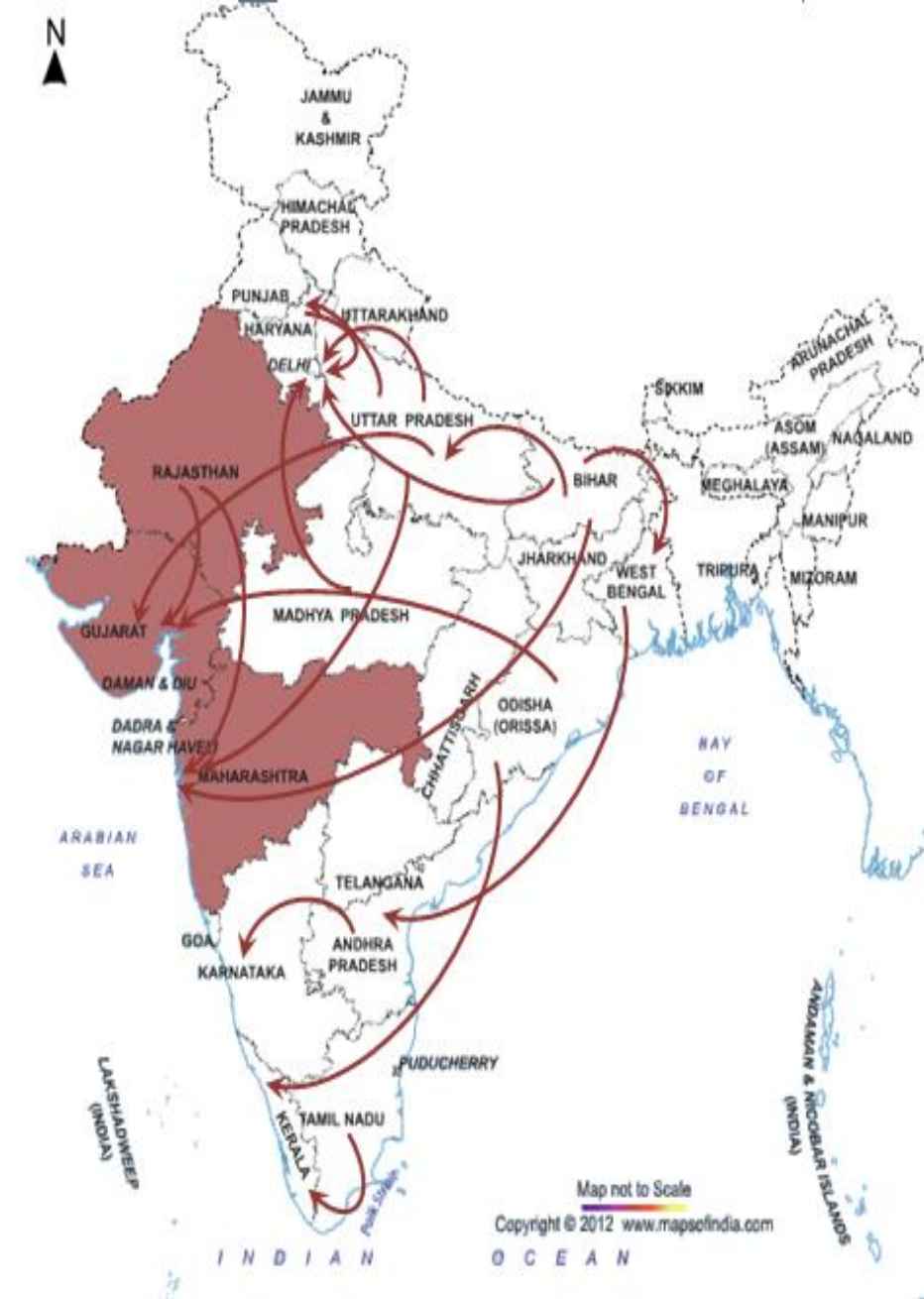
## Insurance & Pension for Vulnerable Labour Migrants: *Voices from the Community*

Rupal Kulkarni; ICII 2022 Jamaica



# A nation of footloose workers

- Rising rural poverty and agricultural distress; Demand for cheap labour in urban centres
- Seasonal migrant workers within India ~ **139 million**
- Construction, mining, head loading, manufacturing, hospitality and domestic work





# Economic life cycle of a migrant

## Early Entry

14 to 20 years  
Secondary wage earners

## Peak Work Life

21 to 27/30 years  
Primary wage earners  
Family

## Beginning of Exit

27/30 to 35/40  
Manual labour takes toll  
Commuters

## Return

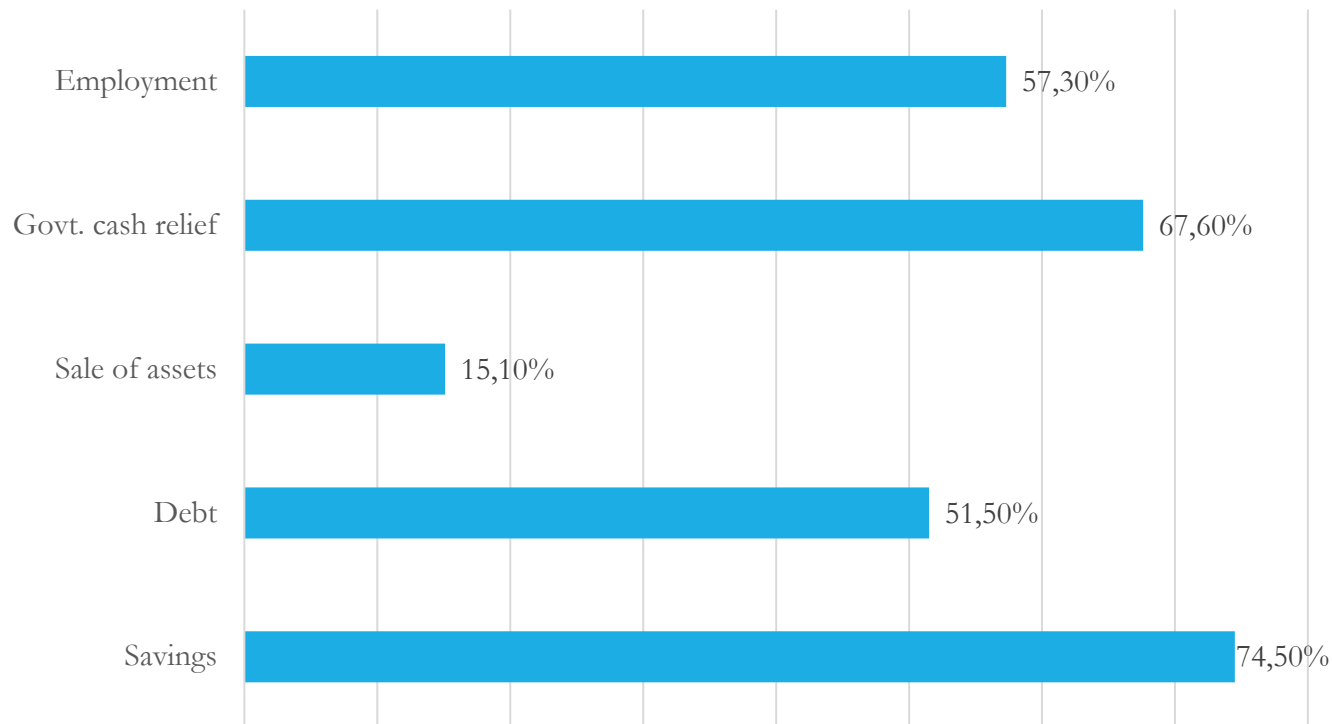
35/40 onwards  
Commuters  
Lower earning capacity  
Children start migrating  
Slide back into poverty



# How did migrant HHs manage cashflows during the 2020 lockdown in India?

n=6627

% of HH reporting various sources of cash inflow



**38 USD**  
Avg. savings

**89 USD**  
Avg. debt taken

**69 USD**  
Avg. income from asset sale

**21 USD**  
Avg. govt. relief recd.

**58 USD**  
Avg. income from employment

- 85.4% families said they were worried about their future financial well-being
- Top 3 reasons were – uncertainty around employment; high indebtedness; and episodes of chronic illness

# Sources of cash during lockdown and what it tells us about the future of social protection for migrants

n=6627

Source	Transaction	Prevalence	Weighted avg. amounts per HH (USD)	Weighted contribution
Debt	Burden	52%	46	35%
Employment	Own	57%	34	25%
Savings	Own	75%	29	22%
Govt relief	Do nothing	68%	14	11%
Asset sale	Sacrifice	15%	10	7%
Total			133	100%

Only one-tenth as support. Everything else is self-generated

**Social protection** is closely tied to **indebtedness** in low-income migrant households



# Social protection is closely tied to indebtedness in low-income migrant households



	Monthly Income	Min. Monthly Expenses	Monthly Social security inflow	Monthly Surplus/ Deficit	Assets	Debt levels	Use of cash transfer
Rambha bai (5)	20	44	34	10	Chai laari; No livestock; Some land (uncultivated)	125 (SHG debt)	Repaid moneylender
Reshmi bai (2)	0	10	6	(4)	No livestock Small kitchen garden	170 (land mortgaged)	Purchased groceries
Kakudi bai (1)	0	13	6	(7)	2 goats; 1 buffalo; 1 calf Some land	275 (land mortgaged)	Seeds, pumping water in field, paid electricity bill

\*All figures in USD



# Increasing vulnerability; Worsening credit scores

Member Name: [REDACTED] DOB/Age: [REDACTED] 23 years () Info. As On: 30-04-2021  
 Relationship: [REDACTED] ID(s): [REDACTED] (oters Id) Phone Number: [REDACTED]  
 Current Address: [REDACTED]  
 Other Address: [REDACTED]

DELINQUENT

Account Type: JLG INDIVIDUAL Disbursed Date: 16-09-2019 Amt Disbursed: 25,000 Info. As On: 07-05-2021  
 Account #: XXXX Closed Date: Current Balance: 17,955 Amount Write-Off: 0  
 Instl Freq: MONTHLY Instl Amount: 1,730 Amount Overdue: 9,324 DPD: 209  
 Account Remarks:

## Payment History:

	January	February	March	April	May	June	July	August	September	October	November	December
2021	183	141	172	202	-	-	-	-	-	-	-	-
2020	-	-	-	-	000	000	000	000	000	021	081	082

Account Type: JLG INDIVIDUAL Disbursed Date: 02-08-2019 Amt Disbursed: 25,000 Info. As On: 30-04-2021  
 Account #: XXXX Closed Date: 01-03-2021 Current Balance: 0 Amount Write-Off: 0  
 Instl Freq: BIWEEKLY Instl Amount: 1,263 Amount Overdue: 0 DPD: 0  
 Account Remarks:

## Payment History:

	January	February	March	April	May	June	July	August	September	October	November	December
2021	200	100	000	-	-	-	-	-	-	-	-	-
2020	-	-	-	XXX	000	154	XXX	185	179	218	239	255

- Fell from RCC slab of construction site in June 2020 – Expensive surgery
- Out of work for 9+ months
- 76000 rs. in institutional debt & 52000 rs. from moneylenders;
- No regular income; Total EMIs ~ 8100 rs.
- Father suffering from tuberculosis





# Social protection is closely tied to indebtedness in low-income migrant households



- Low coverage perpetuates debt. E.g. Pensions under NSAP
- Frequency of payments matter and may create unnecessary and unsustainable debt even for workers who are covered E.g. ESIC benefits
- Insurance and pension pay outs often get used in servicing debt (especially since informal systems of emergency financial support collapsed after the second wave of COVID in 2021)
- A gradual erosion of assets due to such indebtedness, further crippling informal risk coping mechanisms
- High indebtedness also a key reason why low-income migrants shy away from long term investments/ pension products with inflexible withdrawal terms.

# Some Interventions

## Cash transfers

- Unconditional cash transfers during the extended COVID lockdown to migrant households (*Sambal*). Identification of vulnerable among them – single-women headed households, unsupported elderly, chronic illnesses, debilitating accidents etc.

## Returnable grants (as a form of social protection)

- Returnable grants to tuberculosis affected migrants to improve TB treatment adherence outcomes from 67% to 98% (*akshya*)
- Returnable grants to manage emergencies after informal mechanisms of emergency support collapsed post-COVID (*Sanchay*)

## Working with governments & industry

- Partnering with governments and pension funds to demystify pension products and improve access (NPS, Pinbox)
- Working with governments to improve ESIC enrollment and access (Safe-in-India)
- Working with industry to build contributory unemployment savings accounts for workers in supply chains (Social Compact)





# Summary of key learnings

- Greater need for industry and governments to work together to create unemployment insurance/ emergency assistance for the unorganised sector.
- Quantum of social security transfers matter;  
Regularity of social security transfers matter
- Absence of social protection/ irregularity of payments/ meagre amounts/inflexible withdrawal terms often perpetuate and feed unmanageable debt

