

IIF Private Equity Sub-Fund

Richard Hardy



Development of new insurance solutions

Combining several levers to support the poor & vulnerable

IIF private debt sub-fund

Lending to **financial institutions and aggregators** in return for participation in the development and distribution of climate insurance, with a focus on the poor and vulnerable

Target size
\$ 200mn

Manager
 **BlueOrchard**
Impact Investment Managers

Investors
Private & Public

Technical assistance

Selectively funding the **development and realization of climate insurance solutions** at different stages by the Fund's investees on a non-profit basis.

Manager
°CelsiusPro

Manager
 **BlueOrchard**
Impact Investment Managers

Funding
BMZ

Levers to
develop and
promote
climate
insurance

IIF private equity sub-fund

Investing in **insurers and insurtech** actively building the market for climate insurance in emerging markets, with a focus on the poor and vulnerable.

Target size
\$ 100mn

Manager
 **BlueOrchard**
Impact Investment Managers

Investors
Private & Public

Premium support

Selectively **subsidizing the premiums of climate insurance products** launched by the Fund's investees to facilitate the achievement of critical volume.

Manager
 **BlueOrchard**
Impact Investment Managers

Funding
BMZ

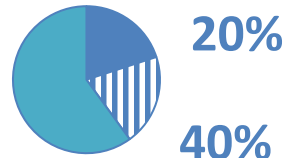
The Technical assistance and premium support grants are fully funded by BMZ/KfW, providing free financial support and expertise with benefits to investees.

Equity deal parameters

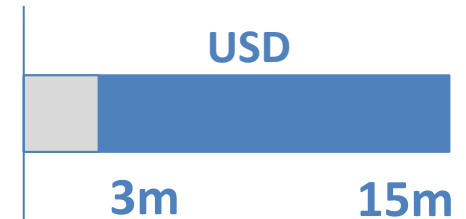
Capital increase



Voting rights



Investment size



Instruments



Common, convertible preferred

Board participation



Key for value creation

Exit in +/-5 years



Secondary, buyback, trade sale

Target companies

 **Market** Domicile or core operations in ODA countries

 **Sector** Insurer, micro-insurer, reinsurer, broker, insurance service provider

 **Investment Stage** Growth or mature stage start-ups and j/v considered

 **Clients** Small-scale farmers, MSMEs households

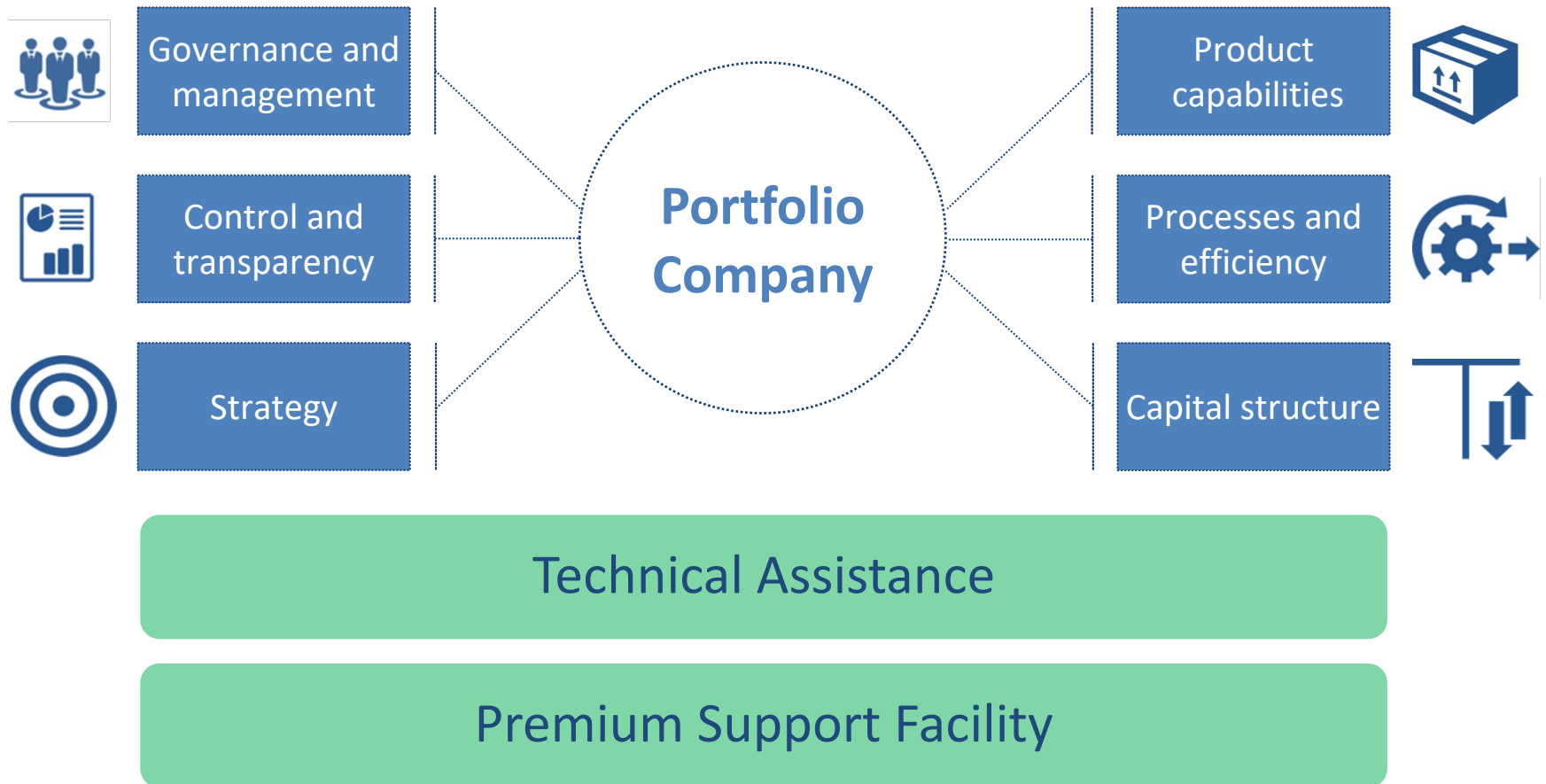
 **Strategic Alignment** Target clients, climate cover



Current portfolio companies



BlueOrchard Value Creation Framework



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