Development of new insurance solutions
Combining several levers to support the poor & vulnerable

**IIF private equity sub-fund**
Investing in insurers and insurtech actively building the market for climate insurance in emerging markets, with a focus on the poor and vulnerable.

- **Target size**: $100mn
- **Manager**: BlueOrchard
- **Investors**: Private & Public

**IIF private debt sub-fund**
Lending to financial institutions and aggregators in return for participation in the development and distribution of climate insurance, with a focus on the poor and vulnerable.

- **Target size**: $200mn
- **Manager**: BlueOrchard
- **Investors**: Private & Public

**Technical assistance**
Selectively funding the development and realization of climate insurance solutions at different stages by the Fund’s investees on a non-profit basis.

- **Funding**: BMZ

**Premium support**
Selectively subsidizing the premiums of climate insurance products launched by the Fund’s investees to facilitate the achievement of critical volume.

- **Funding**: BMZ

The Technical assistance and premium support grants are fully funded by BMZ/KfW, providing free financial support and expertise with benefits to investees.
Equity deal parameters

**Capital increase**

**Voting rights**

- 20%
- 40%

**Investment size**

- USD
  - 3m
  - 15m

**Instruments**

- Common, convertible preferred

**Board participation**

- Key for value creation

**Exit in +/- 5 years**

- Secondary, buyback, trade sale
Target companies

**Market**
Domicile or core operations in ODA countries

**Sector**
Insurer, micro-insurer, reinsurer, broker, insurance service provider

**Investment Stage**
Growth or mature stage start-ups and j/v considered

**Clients**
Small-scale farmers, MSMEs households

**Strategic Alignment**
Target clients, climate cover
Current portfolio companies
BlueOrchard Value Creation Framework

- Governance and management
- Control and transparency
- Strategy
- Product capabilities
- Processes and efficiency
- Capital structure

Portfolio Company

Technical Assistance

Premium Support Facility

Source: BlueOrchard
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