



# The extension of coverage through linked schemes: a typology and several examples

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# The extension of coverage through linked schemes: a typology and several examples

- ① **Access to social protection is far from being a reality**
- ② **Microinsurance: an instrument to significantly extend social protection coverage?**
- ③ **A promising approach: the concept of linkages**
  - Potential, definition, typology
  - Examples of major linked schemes
- ④ **Sharing information and knowledge on these experiences is key to develop microinsurance for the poor**



# Access to basic social protection (notably health care coverage) is far from being a reality

## Reality

In most public health care providers: lack of consumables and equipments, drugs shortage, poor staff's motivation, poor availability of services, corruption, concentration in urban areas with a focus on secondary health care

## Why?

Underfunding of health care supply (public and private)

e.g., 13 up to 24 US \$ / person and year << 40 US \$ recommended

Public spending of health is low in % of public expenditure

Allocation of public funds on health is not efficient, with a focus on:

Curative care

Secondary/Tertiary

Urban areas

Staff's salaries

Vertical approach/disease

*instead of*



Prevention and education

Primary health care

Rural areas

Overhead costs

Minimum funding/service

## Result

Patients go to the private sector (where high out of pocket payments and are forced to use ex post strategies that lead to lasting poverty)

The poor do not have access to basic health care services

Each year 100 million people fall into poverty due to sickness-related costs (WHO)





# Microinsurance: an instrument to significantly extend social protection coverage?

**A global phenomenon:** 78 million people covered in 2006 in 100 countries with a 100% increase by 2012

ILO / STEP's and regional networks' permanent inventories

In western and central Africa : more then 1.9 millions people covered in 2007

In 5 Asian countries : 25,7 millions covered in 2004

In India: 11 millions people covered under health schemes in 2007

[www.concertation.org](http://www.concertation.org) [www.amin-net.org](http://www.amin-net.org) [www.acym.net](http://www.acym.net)

<b>Mechanism</b>	Use among others the mechanism of insurance
<b>Target</b>	Cover excluded (from SSS and private insurance schemes)
<b>Affiliation</b>	Voluntary or automatic affiliation (not compulsory)
<b>Contribution</b>	Contribution, supplemented by other sources of funding
<b>Benefit package</b>	Limited benefit package but responding to the priority needs and availability of HC services
<b>Administration</b>	Administrative procedures (enrolment, premium collection) adapted to the context

**Common features??**





# Microinsurance: an instrument to significantly extend social protection coverage?

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## Coverage

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Ability to reach the excluded  
Ability to identify the poorest

Voluntary basis and marketing complexity → small population covered (3% max)

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## Protection and solidarity

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Real financial protection (prepayment and risk pooling)  
Protection adapted to the needs and local characteristics (organization, ability to pay, HC services available)  
Solidarity at the local level

Limited risk pooling (exceptions)  
Low ability to pay => limited benefit packages  
Ceilings and flat rate contributions → reduced solidarity between healthy and sick; rich and poor  
The poorest are excluded

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## Participation

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Empowerment of excluded people, increased dignity





# Microinsurance: an instrument to significantly extend social protection coverage?

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## Access and impact on health care supply

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Increased access and utilization Prevention, education, promotion Improved quality and availability Transparency of management (fee setting, billing, procedures)	Limited by the weak capacity to negotiate with health care providers on a large scale (lack of bargaining power)
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## Efficiency

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Cost effective benefit package (primary and maternal care) Contained transaction costs, short reimbursement delays, little incidence of frauds (social control)	Non professional technical and financial management Non efficient monitoring process nor information systems
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## Environment

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Poorly adapted legal framework, lack of State's involvement, inadequacy of health care supply
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# To overcome MI's limitations, a promising approach: linkages

Potential



	Statutory SS schemes	&	CBHI schemes
<b>Ability to cover IE workers?</b>	<b>NO.</b> Civil servants, workers in employment relationship of a certain level of formality		<b>YES.</b> IE workers clustering around certain characteristics (occupational, regional)
<b>Affordability?</b>	<b>NO.</b> Relatively high and shared by employers and employees		<b>YES.</b> Low levels, corresponding to ability to pay
<b>Well suited benefits?</b>	☺ Comprehensive <i>But</i> standardized benefit packages		☹ Limited scope and levels <i>But</i> well suited to priority needs
<b>Redistribution?</b>	<b>YES.</b> Linked with income		<b>NO.</b> Flat rate contributions
<b>Risk pool, financial consolidation?</b>	<b>YES.</b> Big and geographical diversified risk pools Steady contribution income flows		<b>NO.</b> Small and varying size of risk pool Income difficult to predict
<b>Management &amp; administrative procedures?</b>	☺ Computerized MIS, trained staff <i>But</i> high standardization, difficult to adapt to non standard groups		☹ Low level of sophistication and training <i>But</i> adapted to characteristics of target, low transaction costs, prevention of fraud
<b>Contracting power?</b>	<b>YES.</b> Contracting power and agreements at a national / regional scope		<b>LOCAL.</b> Contracting power and agreements at the local level
<b>Policy planning</b>	Top down policy approach		Bottom up with / without policy support



# To overcome MI's limitations, a promising approach: linkages

## Actors involved

State; MoHealth, MoFinance, MoLabour, MoAgriculture  
Social security institutions, mutuels, CBHIs, private and public insurance companies, reinsurance companies  
NGOs, civil society org<sup>o</sup>, MFIs, cooperatives  
TPAs (Third Party Administrators), information system and software providers  
Bi- and multilateral agencies, global funds, foundations  
Private corporate sector  
Public and private HCare structures  
Pharmaceutical industry and distribution networks  
Regulation agencies  
Local and regional administration  
Schools, social workers

## Various instruments

- Social insurance
- Microinsurance
- Social assistance
- Cash transfers
- Universal benefits

## Complementary roles

- Design and costing of the benefit package
- Funding
- Distribution, marketing, communication
- Selection of health care providers
- Assisting insured in the use of HC services
- Management of the portfolio
- Technical and financial management
- Governance and control

→ **Concept of linkages: build strategies of extension that use respective advantages of these methods & actors, and develop synergies**







# To overcome MI's limitations, a promising approach: linkages

Examples

Roles	Shared responsibilities (examples)
<b>Definition of the benefit package</b>	<b>Colombian subsidized regime:</b> Regular updates of the subsidized benefit package (POSS) thanks to discussions between the insurers (ARS) and the government
<b>Costing</b>	<b>Yeshasvini:</b> Negotiation with health care providers to reduce up front costs of health care services
<b>Financing</b>	<b>Rwandan national health insurance scheme:</b> various sources of financing, e.g. premiums, global fund, international NGOs, State <b>Colombian subsidized regime:</b> Taxes; solidarity cross contribution from the contributory regime <b>RSBY scheme in India:</b> Shared between Central and regional states
<b>Distribution</b>	<b>Philippine's Kasapi model:</b> Distribution through cooperatives, with incentives to enrol large numbers
<b>Insurance function</b>	<b>Indian Partner-agent model</b>
<b>Technical management</b>	<b>Outsourcing management</b> of membership, premium collection, claims and relationship with health care providers: Indian TPAs, Healing fields model





# To overcome MI's limitations, a promising approach: linkages

## 1st example: Yeshasvini

<b>Where?</b>	Karnataka, India
<b>Why?</b>	Dr Shetty, cardiac surgeon. It is possible to extend access to the most sophisticated health care services to the poor
<b>Benefits?</b>	1600 surgeries, OPD, normal deliveries, pediatric care during the first 5 days after birth, stabilization of defined medical emergencies requiring indoor treatment
<b>Nb insured</b>	2.2 million people insured in 2007
<b>Premium</b>	120 Rs / person and year. Discount 15% family of 5.
<b>Decision makers?</b>	Board of 6 trustees (prominent state and private individuals); the chairman is the Principal secretary of the cooperative department
<b>Stakeholders</b>	Government of Karnataka (subsidies: +1/3 of income) Cooperative department (communication) Cooperative societies (enrolment) Cooperative banks (assist in premium collection) FHPL (claims settlement + network of hospital) 320 hospitals (health care provision)

**Low admin costs**

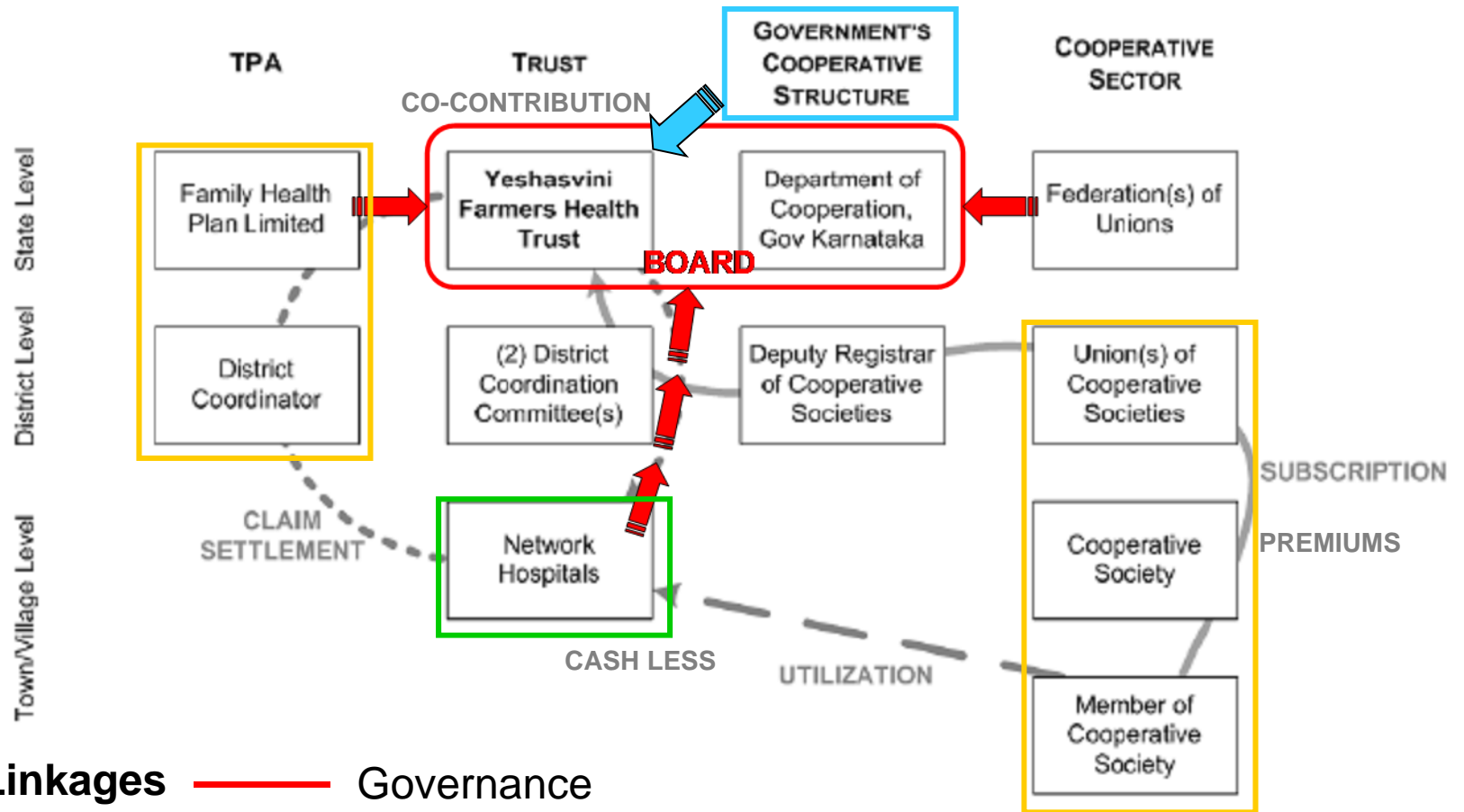




# To overcome MI's limitations, a promising approach: linkages

## 1st example: Yeshasvini

Figure 2.1 Organisational Structure of Yeshasvini Cooperative Farmers Health Scheme



- Linkages**
- Governance
  - With health care sector
  - Administration
  - Financial





# To overcome MI's limitations, a promising approach: linkages

## 2nd example: RSBY (Rashtriya Swasthya Bima Yojana)

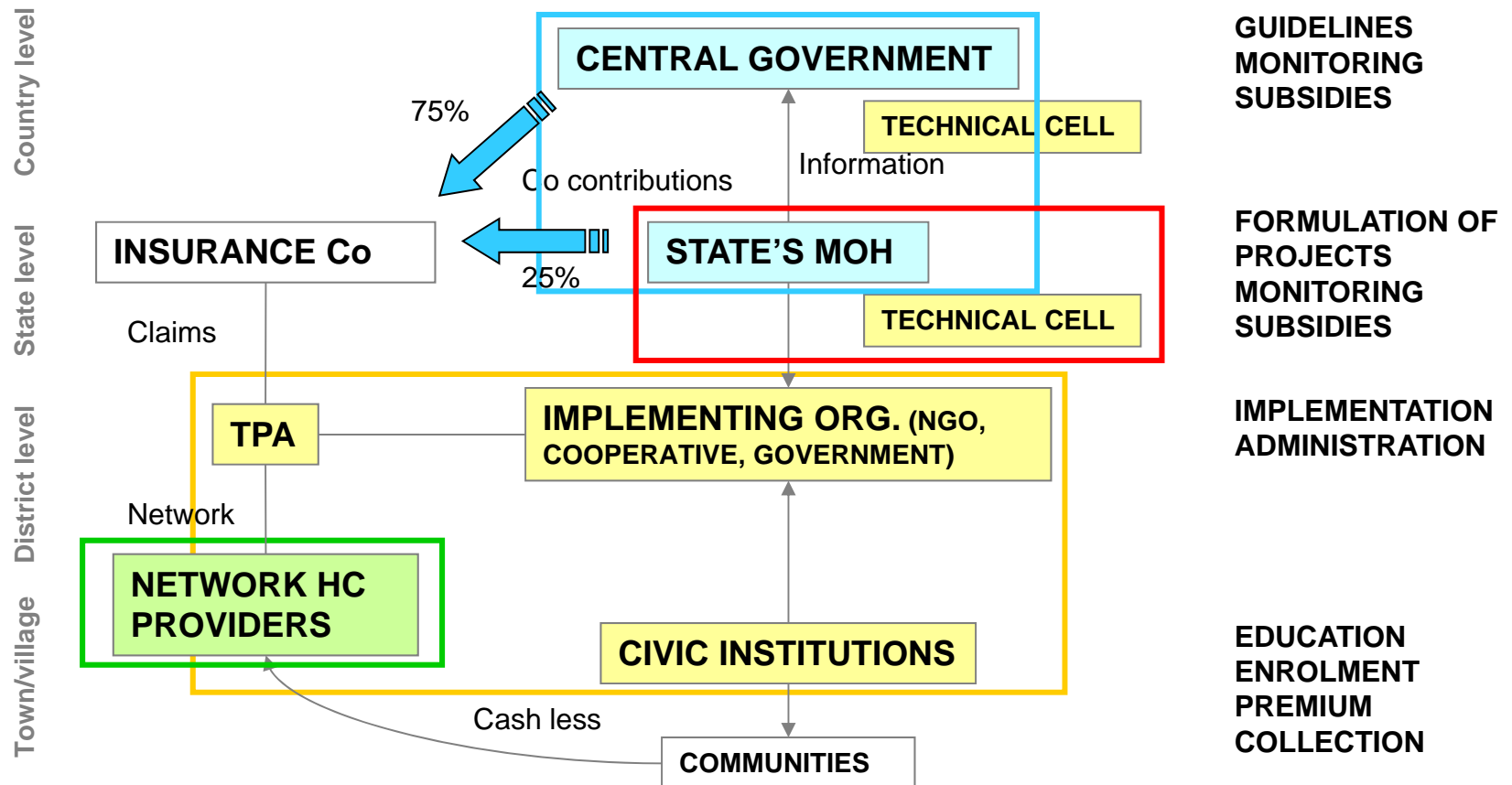
<b>Where?</b>	India, 17 States
<b>What?</b>	A subsidized national health insurance scheme for the BPL in India that will rely on health insurance projects in all the districts of the States of India. A new bill was introduced in parliament.
<b>Why?</b>	Majority of the unorganized sector workers (93% of total workforce) are still without any social security coverage
<b>Benefits?</b>	Total sum insured Rs. 30,000/- per family per year Cashless attendance - All pre-existing diseases to be covered Hospitalization expenses, taking care of most common illnesses with as few exclusions as possible Transportation costs (limit of Rs. 100 per visit, overall limit of Rs.1000)
<b>Nb insured</b>	Target : 300 million BPL
<b>Funding pattern</b>	Estimated annual premium: 750 Rs per family per year Government of India: 75% of premium + cost of smart card State Governments: 25% of the annual premium Each beneficiary pays: Rs. 30 / year as registration/renewal fee.
<b>Stakeholders</b>	Central government and States governments Health insurance projects including NGOs, TPAs, Insurance companies





# To overcome MI's limitations, a promising approach: linkages

## 2nd example: RSBY (Rashtriya Swasthya Bima Yojana)



- Linkages**
- Governance / design / decisions
  - With health care sector
  - Administration
  - Financial





# To overcome MI's limitations, a promising approach: linkages

## 3rd example : philHealth-KaSAPI in the Philippines

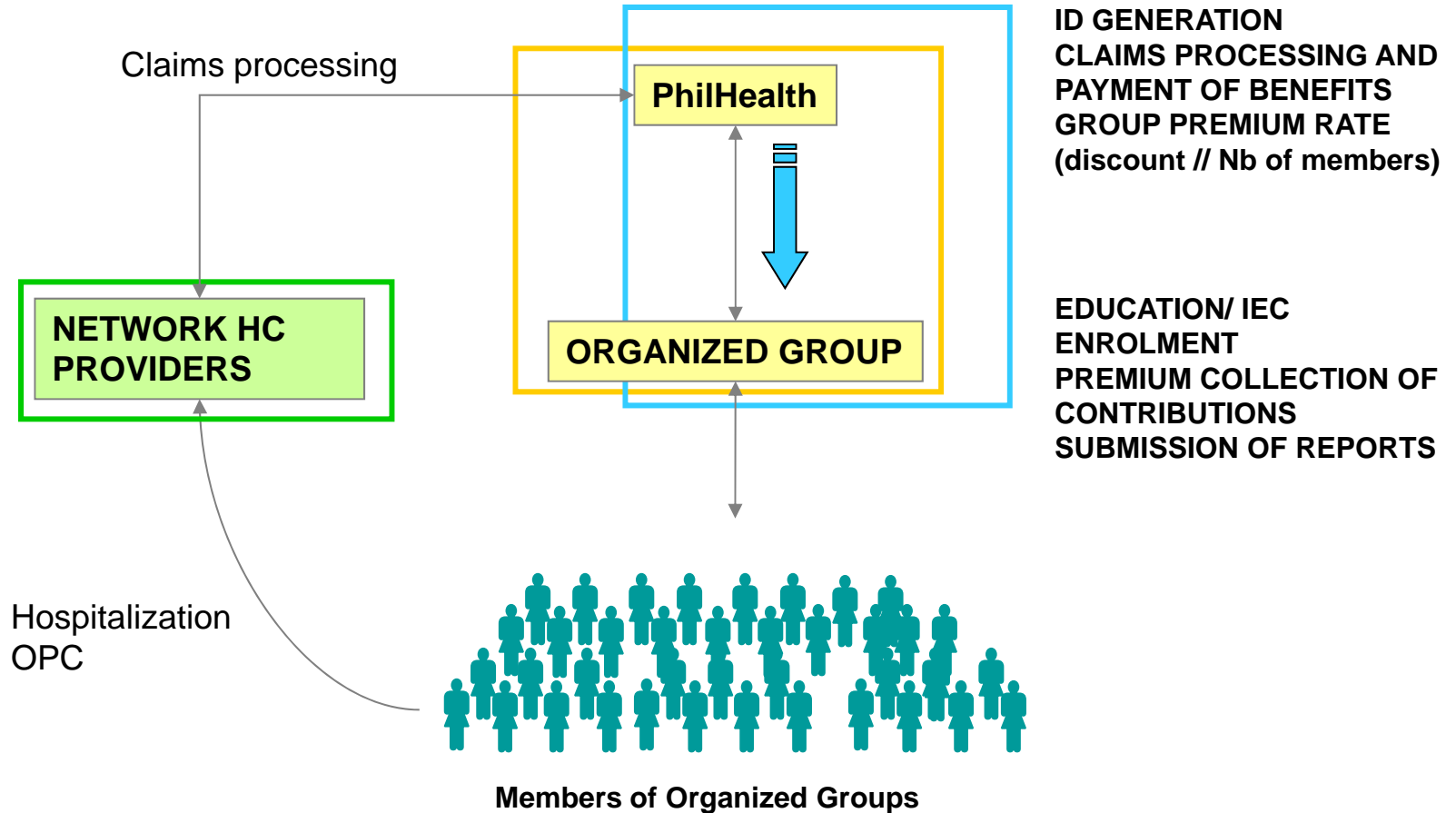
<b>Where?</b>	Philippines, 70% population covered by health insurance ie 62 million
<b>What?</b>	The Individual Paying programme (15% of all PhilHealth insured) targeting IE workers & the POGI / KaSAPI initiatives (2003 & 2005)
<b>Idea behind KaSAPI</b>	Rather than targeting individual households directly, would target groups ( <i>admin efficiency gains, limit adverse selection</i> ).
<b>Funding pattern</b>	The program offers a discounted premium when a group of a minimum level is enrolled under a contract with PhilHealth. An organized group qualifies for the group premium rate if at least 70% of the group size is enrolled in Philhealth and an even more preferential rate applies if at least 85% become members.
<b>Stakeholders</b>	Cooperatives, microfinance groups, NGOs, etc market the Philhealth scheme, register workers and collect contributions on behalf of Philhealth Philhealth is the insurance company





# To overcome MI's limitations, a promising approach: linkages

## 3rd example : philHealth-KaSAPI in the Philippines



- Linkages**
- With health care sector
  - Administration
  - Financial





# To overcome MI's limitations, a promising approach: linkages

## 4rth example: Colombian subsidized regime

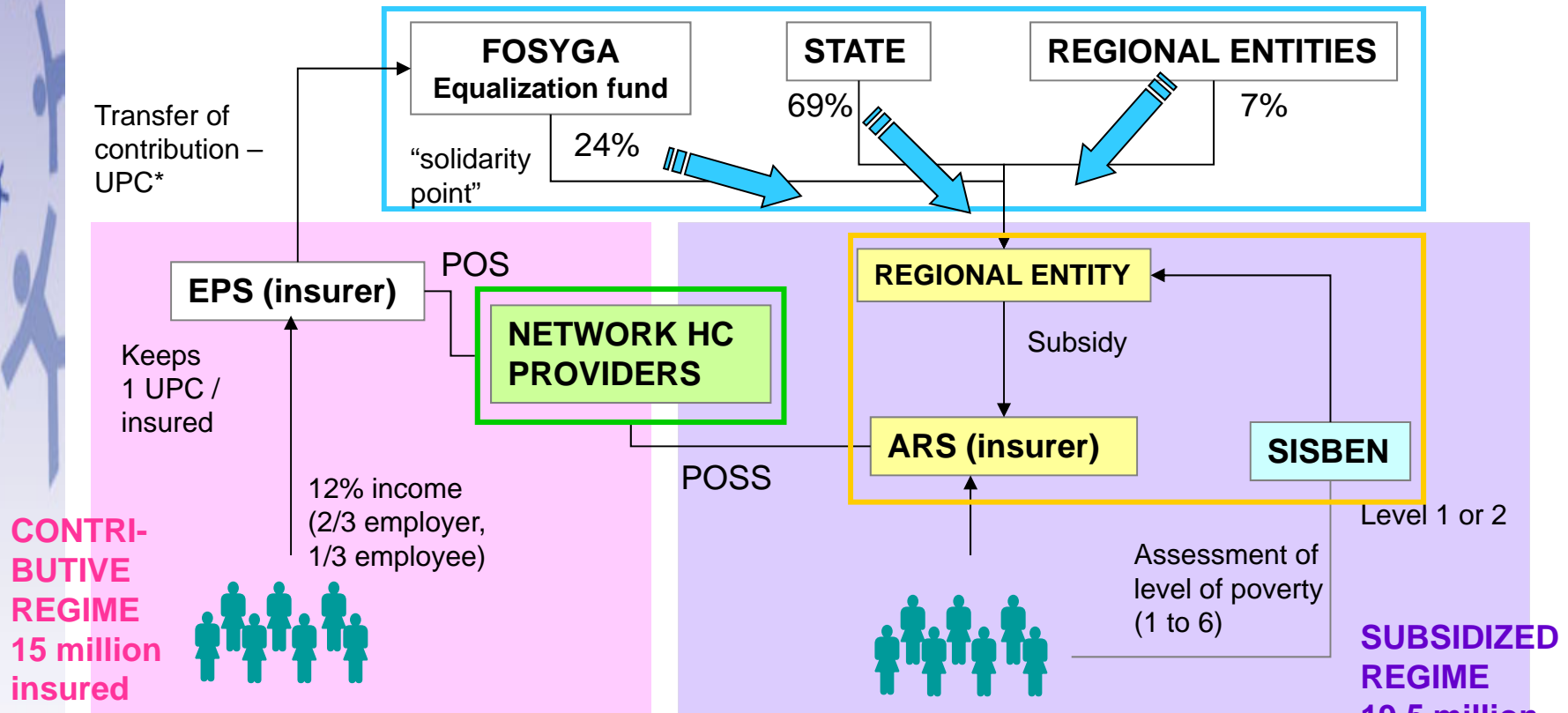
<b>Where?</b>	Colombia
<b>What?</b>	<p>In 1993, Bill No100, reform including:</p> <ul style="list-style-type: none"><li>•Equity in access to health services</li><li>•Mandatory health insurance to everyone</li><li>•Comprehensive coverage (the POS of the mandatory health plan ; the POSS subsidized basket including 50% of the POS)</li><li>•Free choice of insurer and health care provider</li></ul> <p>Shift from supply side subsidies to demand side subsidies + increase public hospitals efficiency</p>
<b>Population covered</b>	<p>19.5 million through the subsidized scheme 15 millions through the contributive regime Total 80% population in 2007 (28% en 1992)</p>
<b>Funding pattern</b>	<ul style="list-style-type: none"><li>•Solidarity contributions (24%) from members of the contributive regime</li><li>•Transfers from the Nation (69%)</li><li>•10% was financed through regional sources for health care</li></ul>
<b>Stakeholders</b>	<p>ARS: ESS, Caisse de compensation, EPS publiques, EPS privées FOSYGA, SISBEN Regional Entities, the State Networks of HC providers</p>





# To overcome MI's limitations, a promising approach: linkages

## 4rth example: Colombian subsidized regime



- Linkages**
- Governance / design / decisions
  - With health care sector
  - Administration
  - Financial

\*UPC: value of the premium stipulated by legislation





# Building a knowledge base on these experiences

1st STEP



**Describe** the phenomenon, draft a 1st typology

We identified 10 good examples of linked schemes, we documented them and produced a typology of these schemes, available in this article.

2nd STEP

**Document** each type of linkage (e.g., financial linkage, contracting process)  
Produce updated information of existing linked schemes  
**Disseminate** this information



3rd STEP

**Participate** in the development of these schemes through identification of issues and provision of appropriate support (technical, political)  
Involve various actors (researchers, experts, managers of other schemes ...) and enhance **collaboration** between them through networks and collaborative work

